

| S/No | Clarifications/Queries | Response |
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| 1. | Will there be time extension on closing/opening date? | <p>The Procuring Entity also referred to as National Housing Corporation (NHC) had provided optimal time for completion of the exercise and time being critical to all parties, it will be of mutual interest to stick to provided.</p> <p>Further it is worth noting that any extension of time may result into delays in conclusion of the exercise within the current financial year as budgeted.</p> |
| 2. | What are the expected qualifications of the Technical Team, Financial Team, Site Agent? | <p>The Design Work must be handled by competent and qualified Architects, Engineers, Quantity Surveyors and Environmental Expert. The site Agent must be a qualified person with at least a diploma in building or related field.</p> <p>The bidding firm must also be registered with National Construction Authority (NCA) and with relevant current practicing licenses.</p> |
| 3. | What is the expected level of drawings? | <p>The drawings must comply with the set guidelines and the prevailing government standards and regulations for them to be approved.</p> |
| 4. | What is the expected maximum of minimum number of units per block? | <p>The technical proposal has the maximum acceptable square meters per unit. The bidder will be required to use this estimate in coming up with an acceptable and a competitive proposal.</p> |
| 5. | Who will pay for the units after completion and who is referred to as the Procuring Entity? | <p>The name Procuring Entity refers to National Housing Corporation (NHC).</p> <p>The National Housing Corporation (NHC) is the client and will pay for certified and completed work in line with the provisions of contract.</p> |

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| 6. | How is the draft of the Letter of Comfort that the Procuring Entity intends to provide? | The National Housing Corporation (NHC) will share a copy of the draft Letter of Comfort to all prospective bidders for information. |
| 7. | When will the survey plan & geotechnical report be issued to prospective bidders who do not have? | The survey plan & geotechnical report will be provided to all prospective bidders at no cost on request. The same shall also be shared on email to all prospective bidders. |
| 8. | What is the acceptable liquidity ratio? | The National Housing Corporation (NHC) will take into consideration the four common accounting ratios during evaluation and comparison of bids received. |
| 9. | Why are Bills of Quantities (BOQ) not required at this stage? | <p>This is a two stage tendering process where technical bids will be submitted and evaluated before the responsive bidders can be issued with the financial proposals.</p> <p>However, the successful bidder will be required to submit the actual BOQ within 60days after award.</p> <p>It is also worth noting of the proposed payment terms will be as follows</p> <p style="text-align: center;">The Contractor shall be paid as shown below:</p> <ul style="list-style-type: none"> • 5% of the contract sum paid as an advance paid upon provision of an equivalent bank guarantee from a reputable bank. • 50% upon Completion and Handing Over of the Keys • 35% after 6 months of Handing Over of the Keys |

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| | | <ul style="list-style-type: none"> • 10% at the end of Defects Liability Period (minimum 12 months) subject to making good defects and outstanding works |
| 10. | Is a letter of interest for funding acceptable? | The Corporation recognizes and accepts a letter of credit during the tendering process. |
| 11. | What is the Takeoff/payback model for the project? | <p>The payment terms and the payment milestones are indicated in the financial proposal which shall be issued to the technically responsive bidders.</p> <p>Further, the final/certified work shall be paid the National Housing Corporation (NHC) within 45days.</p> |
| 12. | Is it possible to increase the percentage of advance payment? | <p>The approved policy on allowable percentage for advance payment is 5%.</p> <p>There is a long approval process on the policy document that must be followed before any change on the allowable percentage of advance payment can be adopted.</p> |

**RE-BID CONFERENCE ON THE PROPOSED MERU AND NAKURU TURNKEY
PROJECTS HELD ON 25TH JANUARY 2022 AT 11.00AM IN THE NHC CONFERENCE
ROOM 11TH FLOOR**
